

WHO WE ARE

A partner-led enterprise transformation firm. We put proven senior leaders inside your business and deliver the change with them: strategy, the whole ERP ecosystem, Artificial Intelligence (AI) and adoption, as one accountable programme.

The partners you meet are the people accountable for the result. We are product-agnostic: we recommend what suits you best, and our advice is independent of any vendor.

Legal name: NectarGlobal LLC FZ

Leaders: based out of Abu Dhabi, UAE

Work delivered across: the Gulf, East Africa, Asia and Europe

Roots: our practice began in 2000 (Nectarsoft, Wellington)

Clients: enterprise and mid-sized organisations, governments and regulated sectors

WHAT WE DO

Fractional Leadership

Senior leaders inside your business for the days you need: fractional executives (1–3 days a week), interim leaders, programme owners and board advisers. A leader is usually in place within 2–4 weeks.

Transform the Enterprise

Operating model, finance function, supply chain, and mergers, acquisitions and private-equity value creation, with decision gates and evidence at every stage.

Dependable Core

The whole ERP ecosystem: SAP, Oracle, JD Edwards EnterpriseOne, Workday and Odoo. Selection, programme assurance, delivery, tax and country localisation, and support after go-live.

Enterprise Artificial Intelligence

AI on each platform's own route (SAP BAIP, Oracle AI Agent Studio, JD Edwards Orchestrator), plus forward-deployed engineers, governed agents and Industry 4.0.

Sovereign Artificial Intelligence

For governments and regulated enterprises: a fixed-scope readiness assessment, architecture, hosting tiers and Arabic–English models, delivered in-country.

SELECTED EXPERIENCE

Ethiopian Sugar Corporation NectarGlobal engagement · Ethiopia	East Africa's largest JD Edwards programme: ten factories on one integrated solution.
NSSF Uganda NectarGlobal engagement · Uganda	A 20-year partnership, built on JD Edwards.
Obeetee NectarGlobal engagement · India	Strategic work and design AI with loom sensing; design turnaround, accuracy and closure up 35%.
British Council Partner-led experience · 153 countries	One finance platform; an automated close in 4 days.
Abu Dhabi Farmers Services Centre Partner-led experience · UAE	2,000+ farmers on one grower platform.
Saudi Aramco Partner-led experience · Saudi Arabia	Governance of a multi-year S/4HANA finance programme; ~\$19M portfolio governed.
Spectris Partner-led experience · Global	140+ companies on one SAP Central Finance and Ariba platform; £12M+ savings.

Partner-led experience is work our partners led before or outside NectarGlobal.

LEADERSHIP

Ravi Shankar R
Founder & Managing Partner

Mohammed Yasser Ammar
Senior VP, Business Transformation

Mary Agnel
Head, JD Edwards & ERP Delivery

Lochan Narayanan
Head, Adoption & Change

Leo Joseph
Head, Cloud & Cyber Security

Shankar Visveswaran
Co-Founder & Managing Partner

Ganapathy Sivakumar
Head of AI & Product

Maruthi Krishnaswamy
Head, Industry 4.0 & ESG

Ramesh Kumar
Head, Strategy & Analytics

Zelalem Lemma
Head, Transformation, East Africa

PARTNERS

Banerasoft	Bellurbis	Conserve	Elios Technologies
EY	Fidelis	Monospear Technologies	Patni
Shark AI Solutions	Spinach Learn		
Tata Consultancy Services			

HOW WE WORK

Partner-led

A named managing partner on every mandate, with direct access for your sponsor.

Evidence at each gate

Proceed, resolve or reconsider, decided on evidence before more is spent.

People first

Adoption designed in from week one and measured after go-live.

Built to hand over

Runbooks, knowledge and ownership passed to your team.

Speak to a partner

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Scope, team and terms are confirmed in each proposal.
NectarGlobal Ventures is a separate trading division.